MAGICO
VENTURES

Your Gateway to India's booming outbound travel market

MAGICO VENTURES

How Magico Ventures creates value

Partnering to Build. Operating to Win. Investing to Scale

A disciplined, hands-on process from opportunity identification to long-term value realisation.



OUR APPROACH

Four steps from opportunity to value

Identify Opportunity

Identify overseas travel and tourism businesses with a real opportunity in India, backed by sector insight.

Represent & Operate

Become the partner's business arm in India, across sales, trade relationships, market development and day-to-day operations.

Build Together

When the wavelength matches and stakeholding is needed, establish joint ventures with aligned terms, governance and operating frameworks.

Scale & Realise Value

Accelerate growth, expand reach and capture long-term returns for all partners.

Every partnership is anchored in rigorous market insight, structured arrangements and operational excellence.



THE PARTNER ADVANTAGE

Why Magico Ventures?

Four reasons partners choose sector operators over marketers.

Sector expertise

Hands-on understanding of travel, tourism and hospitality.

Commercial execution

Representation focused on bookings and trade relationships.

Depth and capital

Operating support, with strategic capital where needed.

Enduring value

Partners who stay involved beyond the launch.



EXPERTISE AND EXECUTION

Experts who help operate, not just marketers who promote

Subject Matter Experts, Not Just Marketers

- Hands-on experience across travel, tourism and hospitality.
- Not just campaigns or destination promotion, but generating real business.

Representation That Delivers Business

- An extension of your team in India.
- Bookings, trade relationships and measurable commercial results rather than just visibility.

COMMITMENT BEYOND MARKET ENTRY

Depth, capital and a long-term view

Operational Depth, Backed by Capital

- Sector experts alongside partners at every stage.
- Strategic capital and joint venture structures where the partnership calls for it.

Long-Term Builders, Not Short-Term Promoters

- Embed with partners and stay involved beyond launch.
- Build enduring value through sustained operating commitment.



MAGICO VENTURES · INDIA

Let's build something exceptional together

For overseas DMCs, hotels, attractions, tourism boards, strategic partners and investors, Magico Ventures is the partner of choice in India.

Market insight. Hands-on execution. Long-term value.



PARTNERSHIP ROUTES

Two ways to partner with us

01

For Overseas Partners

- Trusted representation and operating partner in India
- Hands-on support from market entry to execution

02

For Overseas Strategic Partners

- Develop joint ventures
- Together build destination businesses
- Create cross-border tourism opportunities once the partnership is established

MAGICO
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LET'S CONNECT

Talk to us

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